

# **Dialog and Resolve LLC**

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## Advice and Encouragement © 2022-07-31

**Orange Belt Question:** What are the Dialog Dojo definitions of "Advice" and "Encouragement," and what are the Emotional Bank Account (EBA) effects of each?

### **Orange Belt Succinct Answer:**

- 1. "Advice" is telling someone what to do, and is an EBA withdrawal of 5.
- 2. "Encouragement" is pointing out what a person has done and why I appreciate it, and is an EBA deposit of 1.

### Why These Principles Are Important:

- The amount of advice and encouragement makes a huge difference in the morale of a group.
- Free Video 8, 3:50-4:30
- <u>Muddling Along or Unity: Confessions of a Recovering Jerk</u>, p. 60

#### **Explanations of the Yellow Belt Succinct Answer:**

- A Dialog Dojo pet peeve Unfortunately, the dictionary shows both definitions as viable definitions of "Encouragement;" so, someone is grammatically correct to say, "Let me encourage you to...," which is advice masked as encouragement.
- Free Video 8, 1:01-3:52 & 4:30-5:01
- Muddling Along or Unity: Confessions of a Recovering Jerk, pp. 60-61.

#### **Illustrations of the Principles:**

- The following common debriefing questions and answers show why Advice/Encouragement is a fundamental group challenge:
  - When do you like unsolicited advice? Hardly ever.
  - When do you like encouragement? Almost always.
  - o What do you do when you see people struggling? Give them advice.
- Free Video 8, 5:01-5:46 (Trainers & Trains)
- Free Video 8, 5:47-8:32 (Girls' Volleyball Team)
- Muddling Along or Unity, pp. 63-64 (Girls' Volleyball Team)